

2024 Land Trust Accreditation Fees

FOR THIRD RENEWAL AND BEYOND

Your investment in accreditation strengthens the land trust movement, keeps your land trust on the leading edge and pays you back by helping you raise more money, attract more volunteers and qualify for valuable discounts and benefits.

There is a registration fee and an application fee.

The fees are nonrefundable and nontransferable.

- The \$850 registration fee is due at registration.

- The extended term fee is all inclusive. It covers the application review, the Progress Report, outreach calls, any consultations over the accredited term with Commission staff, and all other accreditation actions and activities (except appeals).
- The application fee (the base fee plus any additional fees, as described below) is invoiced after the pre-application is submitted and is due on the application due date.

2024 Application Fee Schedule for Extended Term

<i>Applicant Total Annual Expenses⁽¹⁾</i>	<i>For Non-Members</i>	<i>2024 Application Base Fee for Seven-Year Term⁽²⁾⁽³⁾⁽⁴⁾</i>	
		<i>Discounted Fee For Land Trust Alliance Members</i>	
\$0 - \$25,000	\$4,375	\$1,750	
\$25,001 - \$50,000	\$7,735	\$3,090	
\$50,001 - \$100,000	\$10,990	\$4,400	
\$100,001 - \$250,000	\$17,955	\$7,180	
\$250,001 - \$500,000	\$26,285	\$10,510	
\$500,001 - \$750,000	\$32,305	\$12,920	
\$750,001 - \$1.0M	\$39,410	\$15,760	
\$1,000,001 - \$2.5M	\$45,115	\$18,050	
\$2,500,001 - \$5.0M	\$49,770	\$19,910	
\$5,000,001 - \$10M	\$55,510	\$22,200	
\$10,000,001 - \$25M	\$70,665	\$28,270	
\$25,000,001 - \$50M	\$94,220	\$37,690	
\$50,000,001 - \$100M	\$131,950	\$52,780	
\$100,000,001 - \$200M	\$188,405	\$75,360	
\$200,000,001 - \$350M	\$273,245	\$109,300	
\$350,000,001 - \$500M	\$353,325	\$141,330	
>\$500,000,001	\$470,645	\$188,260	

(1) Applicant's total expenses as reported on the "Total Expenses" line from page 1 of the most recent Form 990 or Form 990-EZ submitted at the time of pre-application.

(2) Exclusive of the \$850 registration fee and does not include any additional fees for related entities; see below for more information.

(3) Quasi-governmental organizations that do not file a Form 990 should contact the Commission for a fee determination.

(4) Seven-year term awarded after third application for renewal.

Additional Fees for Related Entities

If an organization operates with multiple corporations (such as a supporting organization, related corporation, LLC, etc.), additional application materials are required. For more information, see *Requirements for Land Trusts with Multiple Corporate Structures or Corporate Combinations*. In addition to the base fee for the primary organization, there is a multiple corporation fee for each related entity.

- Basic Level (for each related entity): \$500, not to exceed \$2,500
- Intermediate Level (for each related entity): the higher of \$2,500 or a 25% discount on the base application fee that applies to the related entity

Please contact the Commission at info@landtrustaccreditation.org for more information.

About the Extended Term

THE SEVEN-YEAR TERM

Staying in the accreditation program has many benefits, including having an extended accreditation term. In 2019 the Commission announced that the five-year accreditation term would be extended to seven years at an accredited land trust's third renewal. The first land trusts that qualify for the extended term can elect to renew in 2024. The extended term safeguards the integrity of the accreditation program while respecting the time land trusts commit to the renewal process.

QUALIFICATION FOR EXTENDED TERM

Any land trust that is applying for third renewal qualifies for a seven-year extended term. One way to think of it is, has your land trust been accredited for at least 15 consecutive years? If so, your land trust qualifies!

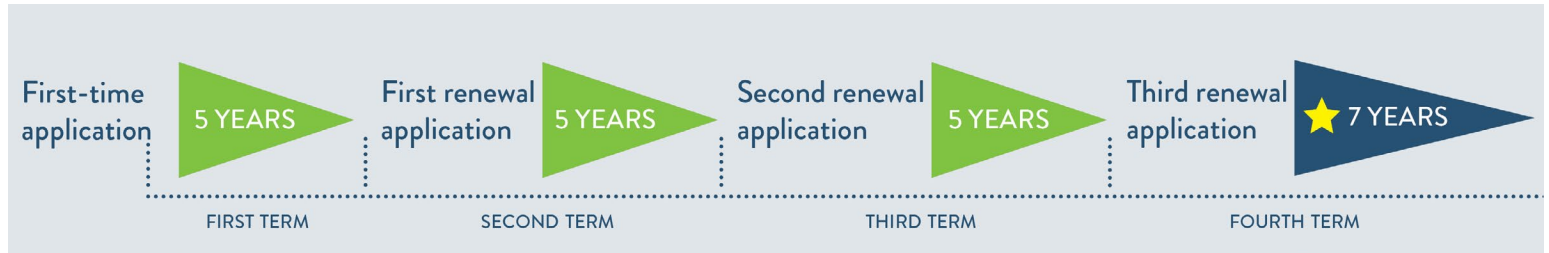
IS THE SEVEN-YEAR TERM OPTIONAL?

The seven-year term is not optional. This avoids confusion and avoids having a two-tier system where some land trusts after third renewal have a five-year term and others have a seven-year term.

WHAT WILL AN EXTENDED TERM LOOK LIKE?

The application at third renewal will contain familiar components that your organization has seen in its previous renewal rounds. During the term, there will be a Progress Report that will ensure the integrity of the accreditation seal and will help build your fourth renewal application.

To learn more about the seven-year term please visit:
landtrustaccreditation.org/



Fee Schedule FAQs

WHAT ADDITIONAL COSTS SHOULD OUR LAND TRUST PLAN AND BUDGET FOR?

Some applicants get paid help to organize and scan documents; other land trusts need to secure high-speed internet for more efficient uploads to the online application.

HOW CAN WE BUDGET AND PLAN FOR OUR LAND TRUST'S ACCREDITATION FEE IN FUTURE YEARS?

Accreditation fees are posted annually. An annual inflation rate of 3% should be used for planning purposes when applying or renewing sometime beyond the current fee schedule.

WHAT IF MY ORGANIZATION'S TOTAL EXPENSES INCLUDE PROGRAMS UNRELATED TO ITS LAND CONSERVATION WORK?

Accreditation fees are based on an applicant's "Total Expenses" as reported on the Form 990, Form 990-EZ, or Form 990-N submitted by the applicant as part of its pre-application. Some organizations have diverse missions and land conservation may be only one of many programs. However, because the entire organization is being accredited, accreditation fees are based on the organization's total annual expenses – not just the programs related directly to land conservation.

You may contact the Commission to request a possible fee adjustment if a) the organization's "Total Expenses" includes the purchase of fee properties or conservation easements, b) your

organization had amount(s) reported on Schedule I (Grants and Other Assistance to Organizations, Governments and Individuals), or c) accounting adjustments such as write-offs and depreciation of land. These are evaluated and approved on a case-by-case basis at the Commission's discretion.

WHY ARE THE FEES LOWER FOR LAND TRUST ALLIANCE MEMBERS?

The 2024 accreditation fee schedule, jointly approved by the Alliance and Commission, reflects that Alliance members receive, as a member benefit, a discount on the accreditation application fees. Land trusts who are not members of the Alliance will pay fees that reflect the full cost of providing the accreditation program and the services provided by the Alliance. The non-member fee above that paid by members will be transferred to the Alliance to reimburse it for accreditation services and general operational support. If a land trust decides to not renew its Alliance membership, it will pay an additional fee pro-rated to the number of years the land trust was not a member. The additional fee will need to be paid at next application or it can be paid in installments.

For more FAQs about the fee schedule please visit:
landtrustaccreditation.org/renewal/timeline-and-costs

Have additional questions?

Contact the Commission at info@landtrustaccreditation.org
or call our office at 518-587-3143